

# Этапы трансграничной торговли

27.09.2017

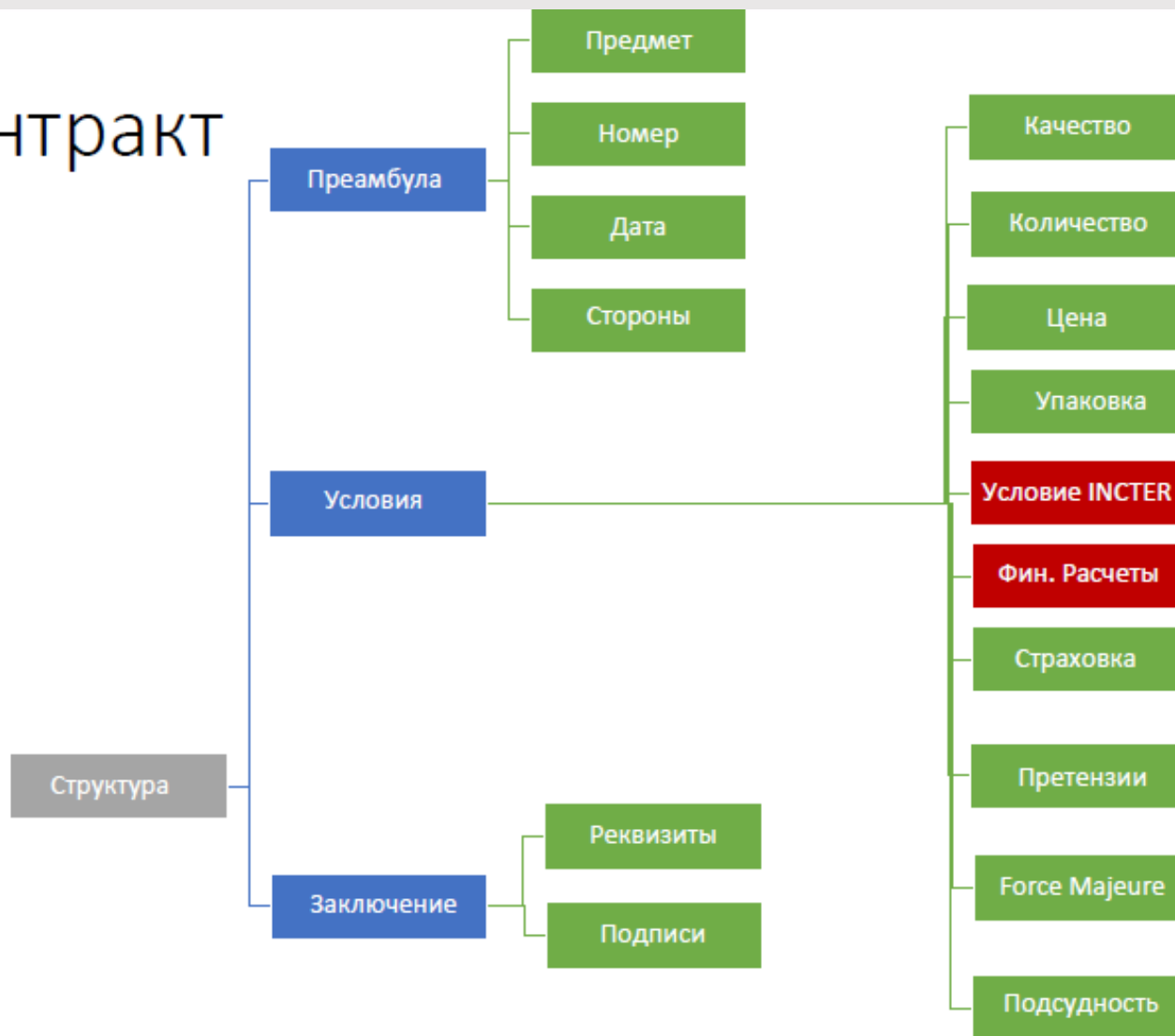


# Этапы трансграничной торговли



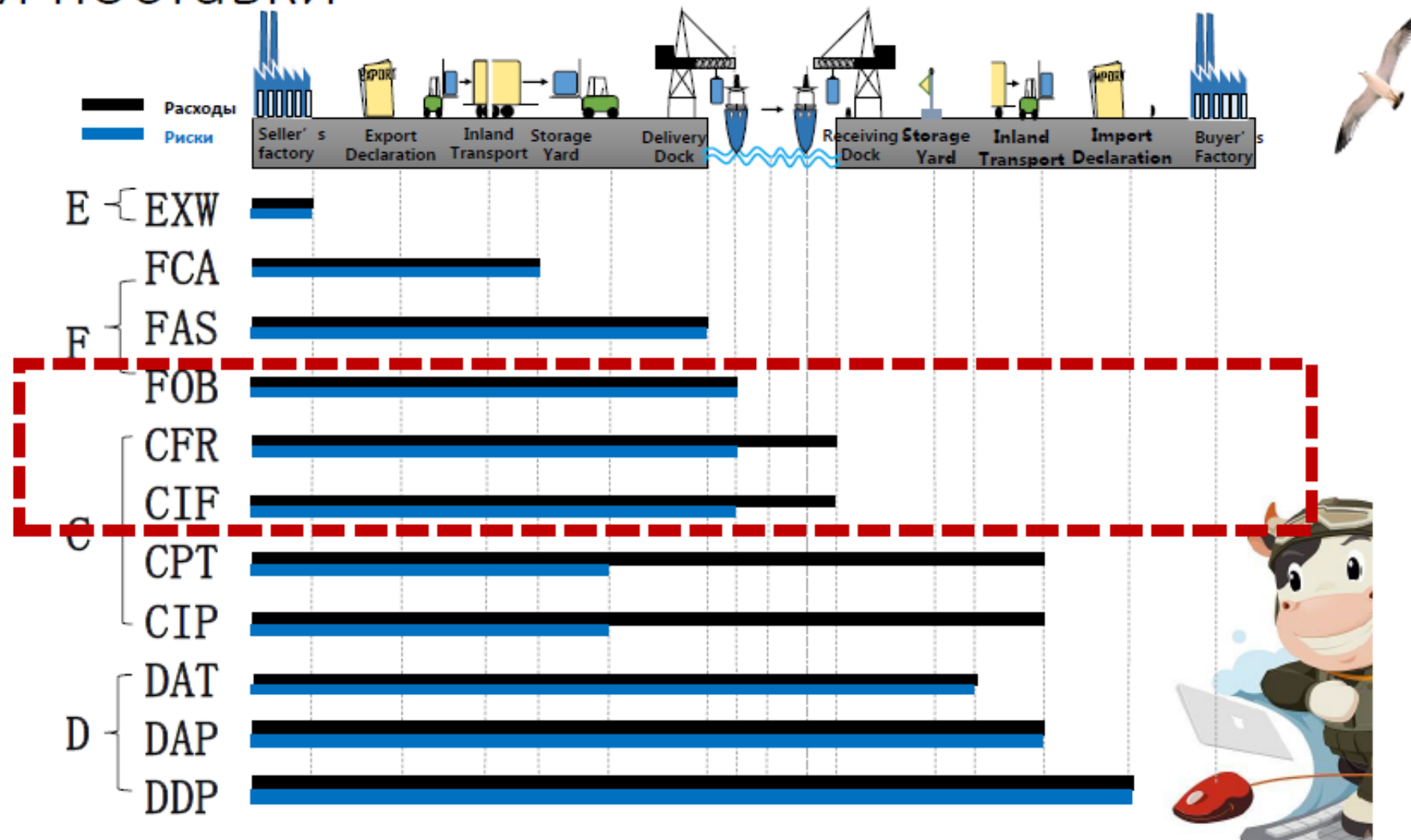
# Заключение договора

## Контракт



# Наиболее распространённые условия поставки

## Условия поставки



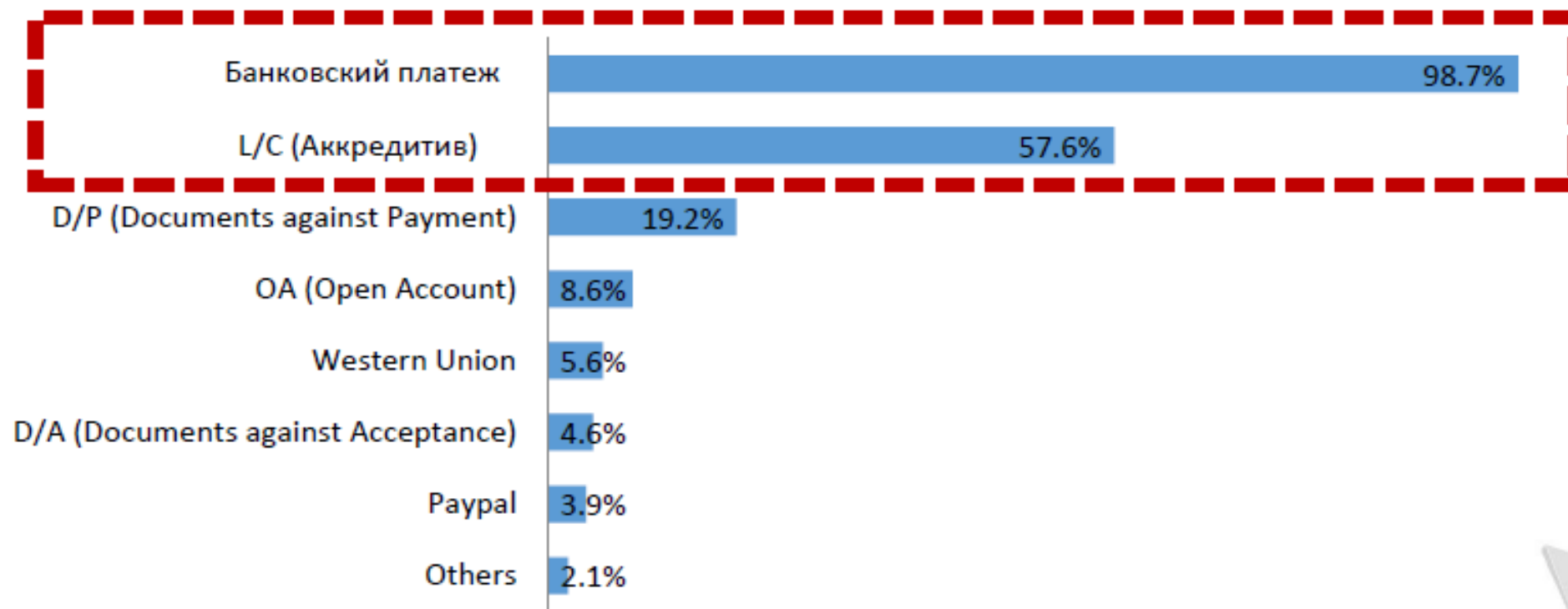
WORK . SIMPLE . OPEN . ALTRUISM .

The map illustrates the geographical scope of three Incoterms: FOB (Free On Board), CFR/CNF (Cost and Freight), and CIF (Cost, Freight, and Insurance). Red dots indicate the origin of goods for each term, with corresponding icons (a person loading a box for FOB, a ship for CFR/CNF, and a ship for CIF) and text labels in Russian and English.

- FOB (Free On Board):** The origin is marked in Northern Europe (UK/Ireland). The Russian text is "Нет риска + Нет ответственности за перевозку" (No risk + No responsibility for transport). The English text is "Free On Board".
- CFR/CNF (Cost and Freight):** The origin is marked in Western Europe (France/Belgium). The Russian text is "Нет риска Ответ-сть за перевозку" (No risk Responsibility for transport). The English text is "Cost and Freight".
- CIF (Cost, Freight, and Insurance):** The origin is marked in Southern Europe (Spain/Portugal). The Russian text is "Нет риска Ответ-сть за перевозку" (No risk Responsibility for transport). The English text is "Cost Freight Insurance".

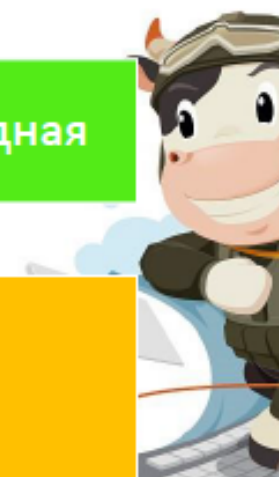
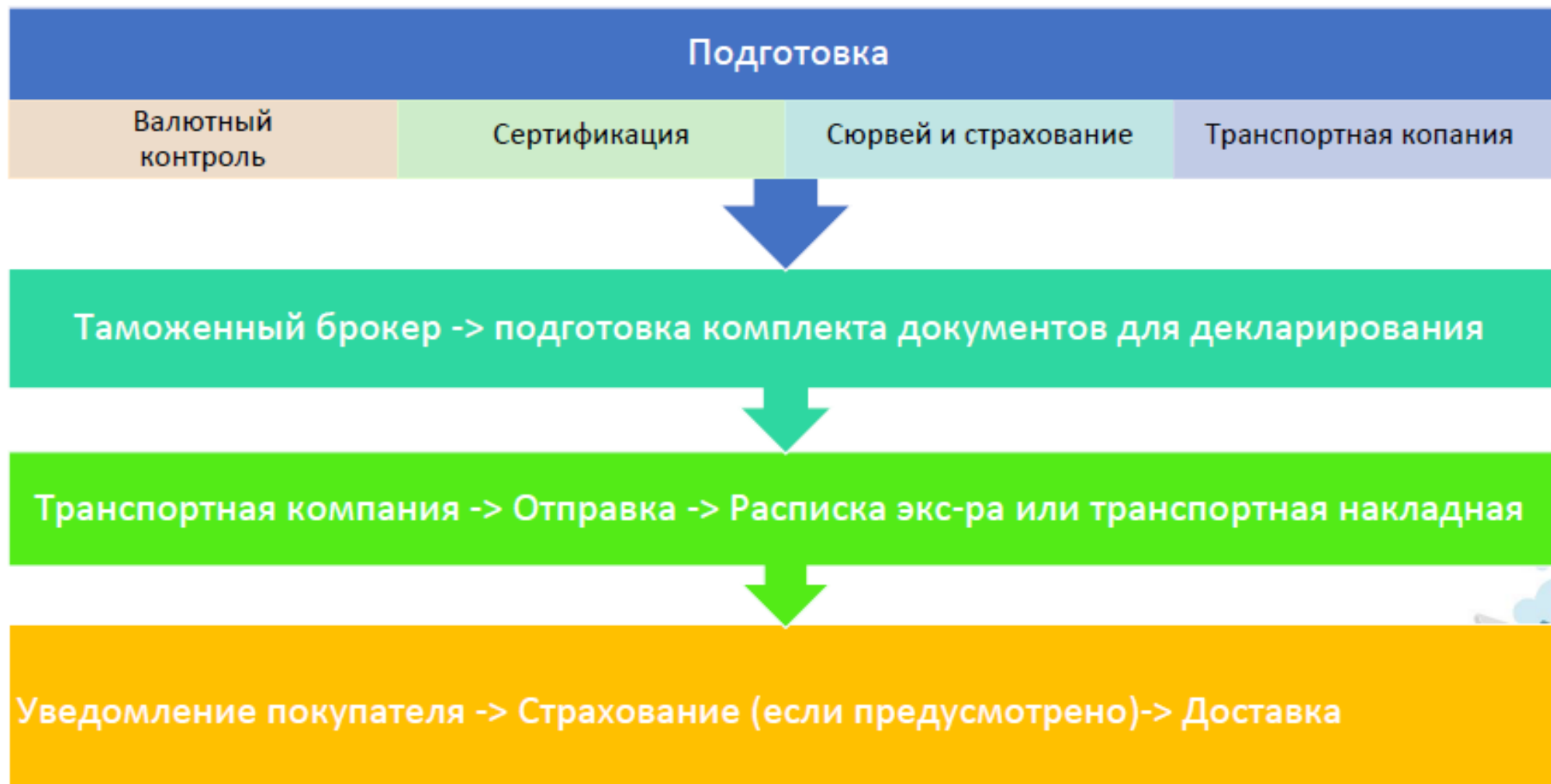
对比

# Наиболее распространённые условия оплаты





# Реализация сделки



Экспорт делает Родину богаче

**Export benefits the nation!**





# Как с нами связаться:

Телефон: +7 (495) 308 82 62

Сайт: [www.palx.net](http://www.palx.net)

E-mail: [mail@palx.net](mailto:mail@palx.net)